

# Products and Service

## SECURITIES BROKERAGE

AHCML's trading desk is the key to ensuring efficient and timely execution of your de-sired trades. Our courteous, attentive and seasoned professionals are not merely traders; they stay updated on current news and market trends, gathering essential insight to provide you with guidance should you opt to request it. AHCML offers you the convenience of minimum delay trading without sales professionals always available and accessible to place your orders.

AHCML recognizes the value and importance of its client's investments; hence our equity sales team translates this objective into reality and by doing business with us you'll receive:

- One-on-one discussion with your equity advisor
- Investment guidance based on fundamental research
- Advice customized to your investment objectives
- A client focused investment strategy
- Regular client portfolio monitoring
- Rebalancing of portfolio where required

## CORPORATE FINANCE & ADVISORY

AHCML provides a wide array of corporate finance services in order to facilitate its clients in meeting their organizations' business and financing needs. Which includes: -

- Mergers & Acquisitions
- Private Placements
- Underwriting
- Public offerings & IPOs
- Capital restructuring

## ONLINE TRADING

AHCML recognizes the fact of fast pace of technological development taking place in the financial services industry. In order to facilitate existing and prospective clients AHCML has launched its online stock trading platform; which offers a variety of different account features to create the best environment for online traders. Opening an account with AHCML will provide online stock traders with access to a variety of account features, including:

- A Variety of Trading Features
- Flexible & Competitive Commissions Rates
- Live Customer Support & Service
- Free Market Research
- In Depth Account Details
- Availability of Trader for Advice

## RESEARCH

Our analysts are the true forte of AHCML research. They continually provide incisive and impartial research which aims to uncover value picks and assist clients in making intelligent investment decisions. Our research encompasses all the sectors of the local markets and provides in-depth analysis of securities listed on the Karachi Stock Ex-change. Our research coverage is E2 (E-squared), comprising two major components: Equities and Economics. Our research methods incorporate both fundamental and technical aspects. AHCML research is available to our clients and is also accessible through Reuters.

AHCML research regularly publishes reports on:

- Market Strategy
- Economy
- Sector reports: Oil & Gas Exploration, Cement, Bank, Fertilizer, Auto etc.
- Company reports
- Daily news and market updates

Specific reports are provided based on client request (e.g. Top Picks, Earnings & Dividend Updates etc.)

Comprehensive library is maintained to ensure minimum client request turnaround time:

- Company financials
- KSE notifications
- Industry database

## AGENCY AND DISTRIBUTION SERVICES

AHCML offers investment advisory and distribution services of open end mutual funds through a professionally trained sales force positioned at all our offices. The team aims to help the individual and corporate investors in a seamless process of identification and execution for investing in the most suited funds or mix of funds matching their risk appetite. AHCML is one of the few financial firms having an agency and distribution relationship with all of the major asset management companies.